



SECURE THE LARGEST VOLUME DISCOUNTS AND IMPLEMENT LICENSES ONLY WHEN YOU'RE READY

With SoftwareCENTRAL, you purchase the software and support you will need for the future, lowering costs and improving control of both capital and operating expenses. Your organization doesn't have to delay projects due to in-year budget constraints. Lock in multi-year volume discounts and lower software costs with SoftwareCENTRAL.

SoftwareCENTRAL benefits:

- First year operating expenses are reduced by 50% or more by deferring costs until licenses are actually deployed.
- Maintenance fees on the licenses not yet in use are eliminated.
- Amortization and maintenance fees are structured to fit your budget and schedule, freeing up cash flow.

Why SoftwareCENTRAL?

- Each transaction structure is uniquely developed to capture the maximum vendor volume discount.
- Allows you better control of your CapEx and OpEx costs over future budget periods.
- Typically results in a minimum 50% reduction to first year operating expenses for software and support by deferring costs until licenses are deployed.
- Aligns costs with revenues and project deliverables.

Central Technology Services is the software industry's leading financial services partner specializing in assisting Fortune 1000 companies and their vendors manage the financial, operational and budgetary issues associated with acquiring enterprise software and related technology assets. Central's suite of software license solutions helps enterprise companies better manage their business, balance sheet and EBITDA drivers to leverage the industry's evolving range of subscription, cloud and perpetual license software options.

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